

, Tennessee Healthcare Services Company to Create Downtown Campus and Major ITx Patient Contact Center

State, regional, and local officials welcomed IntelliHARTx, LLC to Kingsport, Tennessee's Downtown today. The healthcare revenue cycle business, that has a specific focus on healthcare patient balance accounts, announced that it will employ 100 people within a year and forecasts between 350 and 500 new jobs within four years of opening its Kingsport offices this fall. Company officials also said they are expanding operations by locating a major ITx Patient Contact Center in Northeastern Tennessee to complement their Patient Contact Center in Findlay, Ohio.

ITx Co-Founder, President and Chief Executive Officer, John Kunysz, stated "We've had an incredible reception and growth in Findlay, Ohio and felt Kingsport, Tennessee was the perfect match to complement our operations as our business continues to expand due to our unique 'Patients, Not Debtors ITx Core Values'TM and the way we treat patients."

City of Kingsport, Tennessee Mayor, Dennis Phillips, stated, "It is very exciting to have entrepreneurs like John Kunysz and IntelliHARTx invest in your community. ITx had the opportunity to expand their business in various locations and chose Kingsport. Exciting things happen when communities express a desire for an opportunity to actively engage with the business leaders as they consider expansion. Employees of ITx will have the ability to earn much more than minimum wage and it is opportunities like this that we must continue to take advantage of and seek out. Our sincere thanks to John and the IntelliHARTx leadership for choosing Kingsport."

The company has entered into lease agreements on several Downtown properties owned and managed by Urban Synergy, to create a Downtown campus including space in the First National Bank and Progress Building on Broad Street and the historic Mills Motor Company building on Commerce Street. The ITx Patient Contact Center will open in January 2015 once construction is finished on that property. While the company plans to employ about thirty positions immediately, officials said they expect to increase employment 20-30 people a month until the facility is at capacity.

"We were extremely fortunate to partner with Urban Synergy to develop our Downtown Kingsport, Tennessee campus. John and Angela Vachon have a unique vision for urban historicalization and redevelopment that matches our vision for workspaces that attract top talent and increase team member satisfaction and productivity", stated Kunysz.

Urban Synergy CEO/Co-Founder, John Vachon, stated "IntelliHARTx's decision to invest and locate in Downtown Kingsport is a testament to the energy and momentum of Downtown's revitalization. The addition of their workforce will add to the current 20,000+ jobs within a mile of Downtown and will certainly bolster the growing number of restaurants, retail shops, and residential lofts in the Downtown core. The ITx leadership group has been outstanding to work with and we look forward to continuing to provide upscale, urban spaces that unite with their vision as they grow and revolutionize this sector of the healthcare industry."

IntelliHARTx (pronounced in-tell-ah-hearts) focuses exclusively on Intelligent Treatment for Healthcare Account Resolution of Patient Balances after insurance for hospitals and physician group practices. The company operates exclusively with 100 percent United States domestic workforces.

The company has been working with city officials, NETWORKS Sullivan Partnership – the county's primary economic development organization – and the Tennessee Department of Economic and Community Development for about a year. Kunysz commented on working with local, state and economic development organizations over the past year, "Even though our technology is extraordinary, we are first and foremost a

service company concentrating on our hospitals and physician group clients and their patients. We have high EQ people talking to their patients, not just technology, to provide them with our ‘100% Patient/Client Satisfaction Guarantee - ITx Treats Your Patients Like You Do, Or We Pay Their Bill’™. The educational centers, workforce ethic, community support, adequate employee parking and developers like Urban Synergy make Downtown Kingsport a perfect location to find employees that share our ITx core values.”

Officials cited the job creation, revitalization and reuse of historic buildings, and the direct and indirect economic impact of the city’s Downtown as well as the attention such an announcement garners from regional and national media as some of the value the decision brings to the region.

State of Tennessee, Lt. Governor, Ron Ramsey, stated, “This project will be a tremendous boost to the economy of Downtown Kingsport and its impact will be felt throughout Sullivan County and the region. I think IntelliHARTx will bring a great deal of energy to the downtown area, which is a very important part of a city’s economic vitality. The leaders at IntelliHARTx have created a unique work environment and business model and I believe they will fit in and be right at home here.”

Sullivan County Mayor Richard Venable stated, “This is wonderful news. IntelliHARTx was being courted to expand its operations in many locations, but the company saw its future in Sullivan County, Tennessee. They have been exploring options for quite some time and after a long, painstaking due diligence process, ended up choosing us. It’s a testament to our workforce, our elected leaders, and our overall business environment. We look forward to supporting them as they grow into a large, successful healthcare services company with major operations right here in Northeast Tennessee.”

To learn more about IntelliHARTx, go to www.intellihartx.com. To apply for a position, click on the Careers button on the ITx home page.